

# Process Automation

CYBER SECURITY DIVISION



Drawing on more than thirty years experience gained in domestic and international markets, we have an in-depth knowledge of the industrial processes. These are used to provide solutions and systems to supervise and control plants, distribution networks and critical infrastructure, all areas requiring sophisticated functions, high reliability, service continuity and certified security.

## VISION

In today's process automation market, applications skills and integration capabilities have become more important qualifications than the specific technical features of proprietary systems, which used to be the main benchmark for how solutions were defined. The demand generated by operators in the various industrial sectors has changed profoundly: the preference for vertical technology solutions specific to individual business areas has given way to demand for new platforms qualified by large-scale applications that are cross-segment, flexible, open and interoperable, which comply with the highest possible standards, and which can easily be integrated in more complex system architectures.

This evolutionary scenario privileges the larger automation sector partners, who can apply a structured, comprehensive approach to project management, covering both the critical analysis of processes, as well as the design and implementation of integrated systems in the broadest possible corporate operating context.

## MISSION

By combining process, system integration and project management capabilities with proven experience designing hardware and software applications, we are one of the main industrial company's with the skills to manage the entire life cycle of systems, from consulting and needs analysis with the customer, to guaranteeing service levels and personalised after sales assistance. The best systems engineering solutions in the field of automation today are the result of synergy between multiple competences in specific areas; our approach therefore involves the integration of its hardware and software products with the best referenced market technologies, appropriately customised through joint initiatives with world leading producers of automation components.

In the framework of these partnerships, the company plays a strategic role in the definition of solutions addressed to satisfying its customers' specific requirements in reference markets.

A distinctive ability to build customer loyalty, its membership of the wider group which is strongly oriented to the international market, and partners with a capillary presence on world markets, guarantee prompt, qualified support everywhere, and direct access to specialist assistance services.

## MARKETS

The company addresses its offering to the markets that most require a systemic and global approach to automation solutions:

- > Energy
- > Transportation
- > Industry
- > Off-shore plants
- > Military and merchant ships
- > Transmission and Distribution Networks
- > Critical infrastructures.

In addition to the management of automation solutions, customers are often interested in security and business continuity issues. In these areas we offer unparalleled experience and the ability to adapt solutions for heterogeneous contexts.

## OFFERING

The breadth of the offering, the high level of specialisation provided, versatility, and excellent professional skills in technology and management, make the company a qualified partner to design and supply comprehensive, integrated solutions modelled on customer needs.

We deliver solutions to satisfy the requirements of applications in both new implementations and upgrading projects for existing systems.

Our comprehensive skills range from consulting with the customer to the production of detailed requirements analysis and identification of the best hardware/software configurations, to design, implementation, testing, commissioning and operator training plus preventive, corrective and life cycle maintenance to maximise plant service levels.



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